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BOSTON BOATWORKS

CUSTOM COMPOSITE CONSTRUCTION
NEW-REFIT-REPAIR



September 09, 2008

Dear Boat Owner,

Thank you for your interest in engaging Boston Boatworks, LLC for the winter care of your vessel. We hope you had a great time this past season and we look forward to working with you to care for your boat this winter in a way that will make next summer even better.

Boston BoatWorks, LLC is a full-service boatyard with a skilled and dedicated workforce that tends to only 60 boats each winter. We offer **Full-Service Storage at \$116.50/ft** which includes the following discounted services: pick-up & delivery in Boston harbor, haul/block/launch, power wash, shrink-wrap, bottom paint and topsides (hull) wash and wax, and **Land Storage Only at \$73.50/ft** which includes : haul/launch, power wash, blocks & stands.

Also enclosed is a 'WINTER CARE CHECKLIST' which offers packaged and à la carte decommissioning. Reservations are made on a first-come, first-served basis by returning an executed agreement and a 50% deposit. Proof of insurance will be required prior to hauling your vessel for the winter.

Boston BoatWorks offers a broad array of highest quality services to our customers. As builders of the '29Z', '34Z' and '40Z' powerboats marketed by MJM Yachts (www.mjmyachts.com), our skills span all marine trades from lamination, carpentry and finish through mechanical, marine systems, electrical and electronics. We would like to remind you that we offer a **10% discount** on winter work projects (does not include winterization & decommissioning services) that are agreed to and deposited before November 15th. We hope you will utilize our range of skills to protect your investment and make your boating experiences trouble free.

From time to time, you may require a service that we don't offer or you may prefer to engage an alternative service professional with whom you have an established relationship. We would like to take this opportunity to clarify our policy regarding work conducted by outside contractors while your vessel is in Boston BoatWorks care:

Vessel Owners (Owners) and Contractors must comply with the policies and conditions in the Work Permit and Rules and Regulations before any work can take place, including demonstration of adequate liability insurance coverage. At all times, all laws, including environmental, fire safety and workplace safety laws must be obeyed and best management practices are to be followed by Owners and their Agents to ensure that people, environment and properties are all protected from possible harm. Outside Contractors who work on vessels at Boston BoatWorks do so as an agent of the vessel's owner (owner). Owners and contractors must also agree, in writing, to indemnify Boston BoatWorks on a joint and severable basis against all liability and all costs that may be incurred by Boston BoatWorks as a direct or indirect result of work conducted by owners and their agents.

If you choose this option, please contact the office for Work Permit forms and further information. It is your responsibility to file the Work Permit forms before any work is performed. These policies are intended for your protection as well as ours. Boston BoatWorks has a further goal, which is to maintain a clean, safe and friendly environment for all our customers, employees and neighbors and we expect our customers to work with us to that end.

Again, we look forward to working with you this storage season. Feel free to contact us by phone or email if you have any questions or concerns.

Sincerely,
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